# SchaeferGroup



# SchaeferGroup

Schaefer Group is an international stevedoring and shipping organization providing fully integrated logistics services within the maritime and port related industries of North, Central and South America. From our offices in the United States, Mexico, Panama and Colombia, we offer complete steel and general cargo shipping services for much of the Pacific Coast and Gulf of Mexico. As an American company focused on Latin America, we offer stevedoring, warehousing, trucking, vessel agency, logistics, freight forwarding and ocean freight services in the region. Latin America has become for us, very familiar territory. Our facilities and services there are an integral part of our company's general operations and growth; making our presence in the region among our greatest strengths.





### SCHAEFER GROUP COMPANIES

United States, Mexico, Panama & Colombia

Schaefer Group

Schaefer Stevedoring 4201 Don Foust Road Brownsville, Texas 78520

+1 956 831 4007

Audaxia Group

Torre KOI

David Alfaro Siqueiros 106

Piso 60, Suite 6003 Col. Valle Oriente

San Pedro Garza Garcia, NL

México, CP 66269 +52 818 363 4919

Schaefer BMA Group Calle 77B No. 59-61,

Oficina 705

Centro Empresarial

Las Américas II Barranquilla, Col.

Tel: +57 5 358 6978

Pérez Schaefer

Avenida Ejército Nacional 769 Piso 2 Ampliación Granada, CP 11520

Miguel Hidalgo, Ciudad de México

**COMPANIES** 

Schaefer Stevedoring

Schaefer y Cía

Schaefer BMA Group

Audaxia Group

IPA Steel Terminal

**Gulf Facilities** 

**SERVICES** 

Stevedoring

Warehousing

Trucking

Vessel Agency

Logistics

Freight Forwarding

TERMINALS & OPERATIONS

Brownsville, TX, US

San Luis Potosi, Mexico

Monterrey, Mexico

Veracruz, Mexico

Altamira, Mexico

Barranquilla, Colombia

Cartagena, Colombia

Panama City, Panama

#### SCHAEFER STEVEDORING



#### Stevedoring

Over the course of several decades, the Schaefer name has been stevedoring along the Gulf for imports into the industrial regions of Mexico. We began with a single, general cargo terminal operation in the Port of Brownsville, handling mostly steel destined for Monterrey. Since then, our stevedoring origin has allowed us to expand our reach into trucking, rail, and ocean freight. Today, Schaefer services now encompass every major transportation mode in Mexico.

Our stevedoring operations are located along the Gulf of Mexico in Brownsville, Altamira, Tampico, and Veracruz. And in addition to those locations, we do bundle services in other ports in Mexico, mostly along the Pacific Coast in both Manzanillo and Mazatlan.

Stevedoring & Terminal Operations		Brownsville, Texas, US Altamira, Mexico Tampico, Mexico Veracruz, Mexico
Products & Industries	Steel & Metals	Commodities

Project Cargo

Wind & Energy

Scrap & Bulk

Agricultural

#### **Inland Freight**

In 1993, we established Schaefer & Cía in Veracruz to more directly control our growing operations in Mexico. Since that time, we have had extensive experience in overland shipping affairs, and have created a comprehensive network of partnerships, enabling us to offer warehousing, trucking, and rail services, once the cargo arrives at port. Schaefer & Cía began in Veracruz, but our operational scope now includes Tampico, Altamira, and Manzanillo, and Mazatlan, with a delivery capacity of reaching the entire country. We are on the ground, and immediately respond to the ever-changing environment and requirements that are part of working in Mexico.

#### Logistics

Our logistics service brings together all of the other individual services that we offer into one larger operation. Stevedoring, warehousing, trucking, and rail, can be bundled into one larger offering with the ability to ship cargo from the port of origin to the final point of destination. As is the case in many other countries, business in Mexico is an ever-changing environment. Our decades of experience and extensive network are indispensable to the management of these often complex tasks. We've developed a deep understanding of how to properly ship cargo within Mexico, and that understanding is one of our pillar strengths. It is at the core of who we are.

Trade Routes	Gulf of Mexico	Services	Stevedoring
	Northern Mexico		Warehousing
	Central Mexico		Trucking
	Pacific Coast		Rail
Products & Industries	Steel & Metals	Essentials	We bring all elements of the supply chain
	Scrap & Bulk		together under one service, creating a single
	Agricultural		answer for your logistics needs. Packaging
	Commodities		stevedoring, warehousing, trucking, and rail
	Project Cargo		into one larger shipping option.
	Wind & Energy		
Mexico Services	Stevedoring	Coordination	Our logistics services handle all coordination
	Warehousing		between terminals, warehouses, trucks,
	Trucking		and rail cars, operating as the single point
	Rail		of contact for our clients.
	Logistics		

## **AUDAXIA GROUP**



Audaxia Logistica is a shipping and logistics company based out of Monterrey, Mexico which focuses on bulk, breakbulk, container, and project cargo via both ocean and air freight shipments. In combination of group assets and our long standing service provider network, our company offers stevedoring, trucking, warehousing, ocean and air freight services. We are comprised of a team of seasoned, multi-national executives dedicated to having a positive influence on the traditional shipping industry in Mexico. The experience of working with our company is one of vitality and orginality. One which offers a philosophy based on intelligent business practices coupled with an elevated customer service standard. A standard which contributes to the modernization and enhancement of the entire shipping experience we provide.

Services & Coordination

Logistics & Stevedoring Trucking & Warehousing Ocean & Air Freight Vessel Agency Cargo Importation

Commodities

Steel & Metals
Scrap & Bulk
Wind & Energy
Agricultural & OCTG
Project Cargo
Containers



12





#### **Shipping Services**

Audaxia is part of a larger shipping group with direct ownership and participation in; stevedoring terminals, warehouses, trucks, and vessel agencies. In addition to those asset-based services, we also offer ocean and air freight from our containerized cargo office in Mexico City.

Stevedoring & Logistics Group Owned & Network	Brownsville, TX, US Altamira, Mexico
Group Owned & Network	Tampico, Mexico
	Veracruz, Mexico
	Topolobampo, Mexico
	Manzanillo, Mexico
	Mazatlan, Mexico
Trucking in Mexico	Gulf Coast
Group Owned & Network	Pacific Coast
	Border Regions
	Northern Regions
	El Bajio Region
 Warehousing	San Luis Potosi, Mexico
Group Owned & Network	Altamira, Mexico
	Tampico, Mexico
	Veracruz, Mexico
	Manzanillo, Mexico
Containerized Cargo	Mexico City, Mexico

#### Stevedoring & Warehousing

Stevedoring and warehousing for Mexico's growing industrial market sectors have always been part of our core services. Our primary commodity is steel, but we ship all manner of bulk, break-bulk, and project cargo for the energy, agricultural, aerospace, mining, and construction industries from both the Gulf and Pacific coasts of the country.

Brownsville, TX, US Altamira, Mexico Tampico, Mexico Veracruz, Mexico Topolobampo, Mexico Manzanillo, Mexico Mazatlan, Mexico
Monterrey, Mexico Saltillo, Mexico Altamira, Mexico Tampico, Mexico Veracruz, Mexico Manzanillo, Mexico
Steel & Metals Scrap & Bulk Wind & Energy General Cargo Project Cargo



15



#### Trucking & Rail

In 2023, we started Audaxia Transportes in San Luis Potosi after many years of direct ownership and participation in other trucking ventures. Audaxia Transportes has its own late model equipment which services most of the industrial sectors of the country. Our trucking service is an extension of our stevedoring and warehousing operations as we are heavily involved not only in the trucking sector but in most areas of the Mexican shipping industry. Our team has many years of experience operating in the Latin American country. An experience which allows us to effectively handle every part of the supply chain once the cargo arrives at the docks.

Shipping Routes

Gulf of Mexico
Northern Mexico
Central Mexico
Pacific Coast

Commodities

Steel & Metals
Scrap & Bulk
Wind & Energy
General Cargo
Project Cargo





#### SCHAEFER BMA GROUP

#### **BMA History**

In January 2023, Schaefer Group USA fully acquired Bulk Maritime Agencies, S.A.S. (BMA Colombia) from Clipper Group Denmark and added vessel agency to our portfolio of shipping services. Started in 1999, BMA Colombia had a noteworthy and multi-decade long track record of excellence which we felt would add value to our group. And after purchasing 100% of the existing shares, Schaefer Group then further extended its reach into Latin America by directly having a presence in Colombia. And in 2025, furthering the spirit of expansion, Schaefer BMA moved its headquarters to Panama and invested in two new operations in South Texas and Mexico. As a result, our group now operates along the Gulf of Mexico, the Caribbean Sea, and the Pacific Coast of Latin America.

1999	BMA is founded in Barranquilla, Colombia.
2023	BMA is acquired by Schaefer Group.
2025	Schaefer BMA moves headquarters to Panama and invests in South Texas and Mexico, while adding operations in Guatemala and El Salvador.

#### Vessel Agency

Services

Schaefer BMA is an international vessel agency focused on Latin America, offering a wide range of maritime related services in North America, Central America, South America, and the Caribbean. For several decades, BMA managed shipments in bulk, breakbulk, container, liquid, and project cargo. And in their more than 25 year history, the agency had worked towards developing a reputation for professionalism, reliability, and effectiveness. Today, Schaefer BMA is headquartered in Panama with offices in multiple countries across the region. And as part of Schaefer Group, we form part of a larger shipping organization which spans across the stevedoring, trucking, warehousing, freight forwarding, logistics, and vessel agency sectors of cargo transportation.

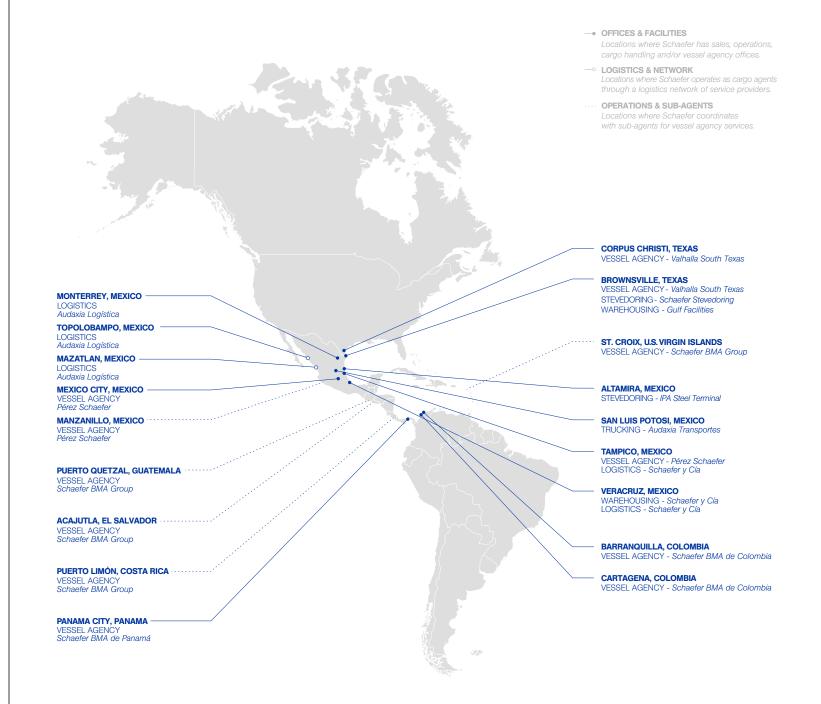
	Stevedoring	
	Owners Matters	
	Husbandry	
Locations & Offices	United States	Panama
	Brownsville, Texas	Panama City, Panama
	Corpus Christi, Texas	
	Mexico	Colombia
	Manzanillo, Mexico	Barranquilla, Colombia
	Tampico, Mexico	Cartagena, Colombia
	Mexico City, Mexico	

Port Operations

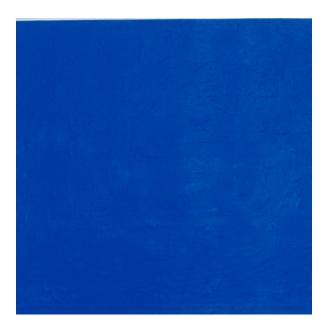
 $_{19}$ 

# SCHAEFER GROUP CONTACTS

United States, Mexico, Panama & Colombia	Please contact us at any time to discuss how our shipping group might work together with your team to solve any cargo handling and cargo transportation needs you may have.	
Schaefer Group	Mr. Kenton Schaefer info@schaefergroup.com	
Schaefer Stevedoring	Mr. Nico Schaefer +1 (956) 831-4007 nico.schaefer@schaeferstevedoring.com	
Audaxia Group	Mr. Arturo Rodríguez  Director General +52 (81) 8363-4919 arturo.rodriguez@audaxia.mx  Mr. Fernando Moreno	
	Commercial Manager +52 (81) 8363-4919 fernando.moreno@audaxia.mx	
Schaefer BMA Group	Mr. Mariano Rafaelli  Director General +507 6646 0410 mariano.rafaelli@schaefergroup.com	



20



In 1960, French artist Yves Klein (1928-1962) registered a paint formula in Paris under the name International Klein Blue (IKB) with the Institut National de la Propriété Industrielle. Throughout most of his career, he had used blue to create incredible works of modern art. This invigorating ultramarine pigment became his mark, and effectively became the art itself. He used many wild variations of blue in his short life, and we have proudly chosen one of them as our company color. In a bow to him, and to international modern art around the globe, we hope to achieve a similar representative affect. To have this color speak for our company, and to symbolize our efforts. Indeed, it is part of our greater work.

**SchaeferGroup**